

Linguist's Software Educational SITE LICENSING POLICY

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Applicable to: Educational institutions purchasing Linguist's Software products directly from Linguist's for use by more than 1 person or computer. Examples: Universities, Colleges, Seminaries, and other schools.

Ownership: The software belongs solely to the purchasing institution. Choose plan A, B, or C.

Plan A: Licensing a specific number of computers to use the software:

The institution pays a set fee (chart below) based on the number of CPUs (Macintosh/IBM) on which it will be authorized to use the software. Under this plan use of the software is restricted to the authorized computers. The License covers all users on each licensed computer. It may not legally be used on any other computers. Copying for use on other computers is prohibited.

Plan B: Licensing a specific number of authorized users to use the software:

Same fee schedule as for plan A (chart below). The institution agrees to keep a list of the names of all authorized users. These and only these persons are authorized to use the software. A faculty member leaving one educational institution to join another may not keep a copy of the software, but the institution may transfer authorized use of the software to the faculty replacement.

Plan C: Licensing a specific number of copies of the software for use on any CPU within a single Computer Lab: 1st copy full price, 2nd and all copies thereafter half price.

Benefits: Under the Site Licensing Policy the purchasing institution can receive for each authorized computer or user the complete program: *User's Manual*, diskette, large keyboard layout sheets, etc. It authorizes installation of the software into multi-user hard disks or other data storage systems if all computers with access to the data are licensed. Or institution can request one full copy of software plus documentation only for remaining sites.

Flexibility for expansion: At any time the purchasing institution can expand its license to other computers or users by sending LS the appropriate additional fee (chart below, e.g. \$20.00 for a fifth LaserGreek, list \$99.95) plus shipping fee only if a new unit is sent (\$5 UPS in the USA). To save shipping, copy your disks.

Obtaining Site Licenses for already purchased software: Linguist's Software will apply money it has received from an educational institution for a prior purchase of a given number of units of a product toward a Site License for the same number of units of that software. Include a copy of the original invoice, or list the product(s) with the date and place of purchase.

Cost: Depends on the number of licensed computers/users. The cost bottoms out at \$15 for \$49.95-\$79.95 items, \$20 for \$99.95-119.95 items, \$25 for \$129.95-149.95 items, \$30 for \$199.95 items. Call about others.

- 1 authorized user: the list price of the software
- 2 authorized users: the cost for 1 user + one half of the list price of the software
- 3 authorized users: the cost for 2 users + one third of the list price of the software
- 4 authorized users: the cost for 3 users + one fourth of the list price of the software (≥ bottom\$)
- n authorized users: the cost for n - 1 users + one n'th of the list price of the software (≥ bottom\$)

Upgrades: Twice the single unit upgrade cost (eg. a \$30 upgrade costs \$60). All licensed computers or users are authorized to copy and use the upgraded product sent to the institution.

= Number of plan A or B Licensed Computers or Users

	49.95		59.95		79.95		99.95		129.95		149.95		179.95		199.95		249.95	
#	add	total	add	total	add	total	add	total	add	total	add	total	add	total	add	total	add	total
1		49.95		59.95		79.95		99.95		129.95		149.95		179.95		199.95		249.95
2	24.98	74.93	29.98	89.93	39.98	119.93	49.98	149.93	64.98	194.93	74.98	224.93	89.98	269.93	99.98	299.93	124.98	374.93
3	16.65	91.58	19.98	109.91	26.65	146.58	33.32	183.25	43.32	238.25	49.98	274.91	59.98	329.91	66.65	366.58	83.32	458.25
4	15.00	106.58	15.00	124.91	19.99	166.57	24.99	208.24	32.49	270.74	37.49	312.40	44.99	374.90	49.99	416.57	62.49	520.74
5	15.00	121.58	15.00	139.91	15.99	182.56	20.00	228.24	25.99	296.73	29.99	342.39	35.99	410.89	39.99	456.56	49.99	570.73
6	15.00	136.58	15.00	154.91	15.00	197.56	20.00	248.24	25.00	321.73	25.00	367.39	30.00	440.89	33.33	489.89	41.66	612.39
7	15.00	151.58	15.00	169.91	15.00	212.56	20.00	268.24	25.00	346.73	25.00	392.39	30.00	470.89	30.00	519.89	35.71	648.10
8	15.00	166.58	15.00	184.91	15.00	227.56	20.00	288.24	25.00	371.73	25.00	417.39	30.00	500.89	30.00	548.89	35.00	683.10
9	15.00	181.58	15.00	199.91	15.00	242.56	20.00	308.24	25.00	396.73	25.00	442.39	30.00	530.89	30.00	578.89	35.00	718.10
10	15.00	196.58	15.00	214.91	15.00	257.56	20.00	328.24	25.00	421.73	25.00	467.39	30.00	560.89	30.00	608.89	35.00	753.10
@	15.00		15.00		15.00		20.00		25.00		25.00		30.00		30.00		35.00	

For each additional authorized computer or user beyond the tenth, add the appropriate bottom-out dollar amount.